

sample audit pack

Report highlights:

financial model examples, graphical saving examples, case studies & customer testimonials



Machine Film Yield Comparisons

Your Eurofilms Sales Correspondent is **Martin Palmer**

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Company Name:

Address:

Machine Type: **Lantech**
 Current Pre-Stretch % **200%**
 Machine Capability **200%**

PPS 17 mu versus New CXS15 mu

		Current	Proposed
		<i>PPS MR</i>	<i>Cast CXS MR</i>
Width [mm]		500	500
Length of Reel [Metres]		2000	2100
Thickness [Micron]		17	15
Stretch Percentage	%	200%	200%
Price per roll	£	24.96	31.82
Grams to wrap a pallet	gms	467	295
No. of pallets wrapped per tonne of film	No.	8,403	10,101
Cost to wrap a pallet	£	0.69	0.60

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.09
 10000

Annual projected savings £10,800



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

Machine Film Yield Comparisons

Your Eurofilms Sales Correspondent is **Martin Palmer**

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 Tel: 0044 (0) 1952 60 66 33
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Company Name:

Address:

Machine Type: **Myhto Easy M**
 Current Pre-Stretch % **250%**
 Machine Capability **250%**

PPS 20 mu versus CXS17mu

		Current	Proposed
		<i>PPS MR</i>	<i>Cast CXS MR</i>
Width [mm]		500	500
Length of Reel [Metres]		1550	1850
Thickness [Micron]		20	17
Stretch Percentage	%	200%	250%
Price per roll	£	24.96	27.00
Grams to wrap a pallet	gms	467	295
No. of pallets wrapped per tonne of film	No.	7,364	9,434
Cost to wrap a pallet	£	0.74	0.51

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.23
 2000

Annual projected savings £5,520



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

Machine Film Yield Comparisons

Your Eurofilms Sales Correspondent is **Graham Baker**

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 Fax: 0044 (0) 1952 60 66 35

Company Name:

Address:

Machine Type: **Haloila Core Brake**
 Current Pre-Stretch % **120%**
 Machine Capability **120%**

23 mu versus 15 mu

		Current	Proposed
		CST MR	Cast CXS MR
Width [mm]		500	500
Length of Reel [Metres]		1350	2300
Thickness [Micron]		23	15
Stretch Percentage	%	150%	150%
Price per KG	£	1.18	1.35
Grams to wrap a pallet	gms	540	335
No. of pallets wrapped per tonne of film	No.	1,852	2,985
Cost to wrap a pallet	£	0.637	0.452

Summary of Benefits

Savings per unit pallet load **£0.18**
 Number of pallets wrapped per month **40,000**

Annual projected savings £86,400



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

Handreel Comparisons

Your Eurofilms Sales Correspondent is **Graham Baker**

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Company Name:

Address:

Eurolite coreless versus conventional

		Current	Proposed
		Handreel	Handreel
Width [mm]		400	400
Length of Reel [Metres]		300	600
Thickness [Micron]		17	7
Stretch Percentage	%	100%	0%
Price per roll	£	3.19	4.06
Grams to wrap a pallet	gms	268	125
No. of pallets wrapped per tonne of film	No.	3,731	8,000
Cost to wrap a pallet	£	0.46	0.33

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.13
 10000

Annual projected savings £15,600



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

Handreel Comparisons

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Company Name:

Address:

EuroLite Coreless versus conventional

		Current	Proposed
		Handreel	Handreel
Width [mm]		400	400
Length of Reel [Metres]		300	600
Thickness [Micron]		14	7
Stretch Percentage	%	70%	0%
Price per roll	£	2.61	3.21
Grams to wrap a pallet	gms	152	108
No. of pallets wrapped per tonne of film	No.	6,579	9,259
Cost to wrap a pallet	£	0.26	0.22

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.04
 25000

Annual projected savings £12,000



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

Machine Film Yield Comparisons

Your Eurofilms Sales Correspondent is **David Woodcock**

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Company Name:

Address:

Machine Type: Robopac 507 -
 Current Pre-Stretch % 250%
 Machine Capability 250%

PPS 15 mu versus New EXS 12 micron

		Current	Proposed
		PPS MR	Cast CXS MR
Width [mm]		500	500
Length of Reel [Metres]		2100	2550
Thickness [Micron]		15	12
Stretch Percentage	%	250%	250%
Price per roll	£	21.97	22.50
Grams to wrap a pallet	gms	295	230
No. of pallets wrapped per tonne of film	No.	3,390	4,348
Cost to wrap a pallet	£	0.413	0.345

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.068
 12000

Annual projected savings £9,792



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

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Machine Film Yield Comparisons

Your Eurofilms Sales Correspondent is **Martin Palmer**

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 Fax: 0044 (0) 1952 60 66 35

Company Name:

Address:

Machine Type: **Mytho Easy M**
 Current Pre-Stretch % **250%**
 Machine Capability **250%**

PPS 20 mu versus New EXS 12 micron

		Current	Proposed
		<i>PPS MR</i>	<i>Cast CXS MR</i>
Width [mm]		500	500
Length of Reel [Metres]		1550	2500
Thickness [Micron]		20	12
Stretch Percentage	%	200%	250%
Price per roll	£	24.96	31.82
Grams to wrap a pallet	gms	467	295
No. of pallets wrapped per tonne of film	No.	4,785	7,246
Cost to wrap a pallet	£	0.74	0.61

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.13
 5000

Annual projected savings £7,800



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

Handreel Comparisons

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Company Name:

Address:

Eurolite Coreless versus conventional

		Current	Proposed
		Handreel	Handreel
Width [mm]		400	400
Length of Reel [Metres]		300	600
Thickness [Micron]		12	7
Stretch Percentage	%	100%	0%
Price per roll	£	1.71	3.05
Grams to wrap a pallet	gms	159	130
No. of pallets wrapped per tonne of film	No.	5,102	6,623
Cost to wrap a pallet	£	0.26	0.25

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.01
 2000

Annual projected savings £244



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

These are only approximate guide savings that can be achieved. Values of projected savings may differ slightly from costs shown on model due to rounding up of figures during weight and cost calculations. All models have been created for prospective clients during on site packaging audits.

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Company Name:

Address:

Machine Type: **Saxon**
 Current Pre-Stretch % **200%**
 Machine Capability **250%**

PPS 30 mu versus New CXS 12 micron

	Current	Proposed
	<i>PPS MR</i>	<i>Cast CXS MR</i>
Width [mm]	500	500
Length of Reel [Metres]	1000	2550
Thickness [Micron]	30	12
Stretch Percentage	% 200%	200%
Price per roll	£ 21.75	29.79
Grams to wrap a pallet	gms 450	190
No. of pallets wrapped per tonne of film	No. 2,222	5,263
Cost to wrap a pallet	£ 0.653	0.371

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.28
 4000

Annual projected savings £13,536



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

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Handreel Comparisons

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Company Name:

Address:

Eurolite coreless versus conventional

		Current	Proposed
		Handreel	Handreel
Width [mm]		400	400
Length of Reel [Metres]		300	600
Thickness [Micron]		17	7
Stretch Percentage	%	100%	0%
Price per roll	£	3.40	3.41
Grams to wrap a pallet	gms	176	89
No. of pallets wrapped per tonne of film	No.	5,682	11,236
Cost to wrap a pallet	£	0.32	0.20

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.12
 5000

Annual projected savings £7,339



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

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 Fax: 0044 (0) 1952 60 66 35

Company Name:

Address:

Machine Type: **Robopac 507**
 Current Pre-Stretch % **200%**
 Machine Capability **250%**

PPS 23 mu versus New CXS 12 micron

		Current	Proposed
		<i>PPS MR</i>	<i>Cast CXS MR</i>
Width [mm]		500	500
Length of Reel [Metres]		1500	2550
Thickness [Micron]		23	12
Stretch Percentage	%	200%	250%
Price per roll	£	23.90	27.50
Grams to wrap a pallet	gms	219	108
No. of pallets wrapped per tonne of film	No.	4,566	9,259
Cost to wrap a pallet	£	0.307	0.194

Summary of Benefits

Savings per unit pallet load
 Number of pallets wrapped per month

£0.11
 2000

Annual projected savings £2,640



Assumed Pallet Load Size: 1000mm X 1200mm X 1600mm height

Assumed Wrap Configuration: 3 wraps around base of pallet
 2 wraps around top of pallet
 50% overlap

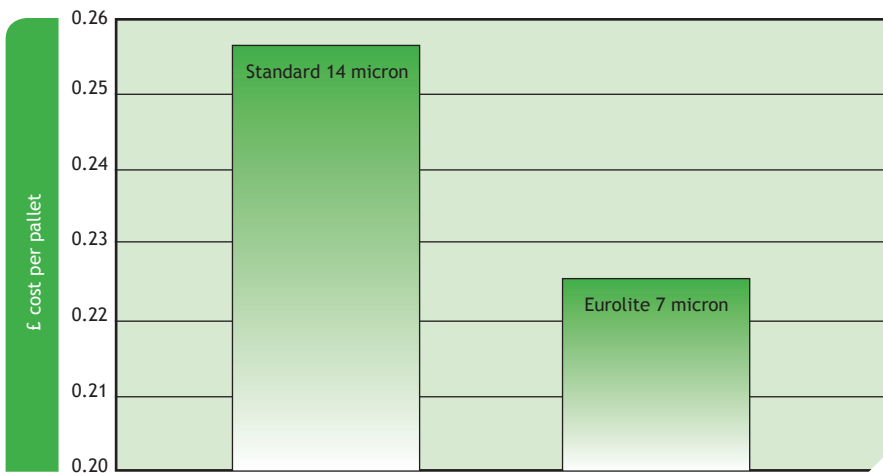
Note:- Typical stretch film usage examples are dependent on quality, type and age of stretch wrap machine.

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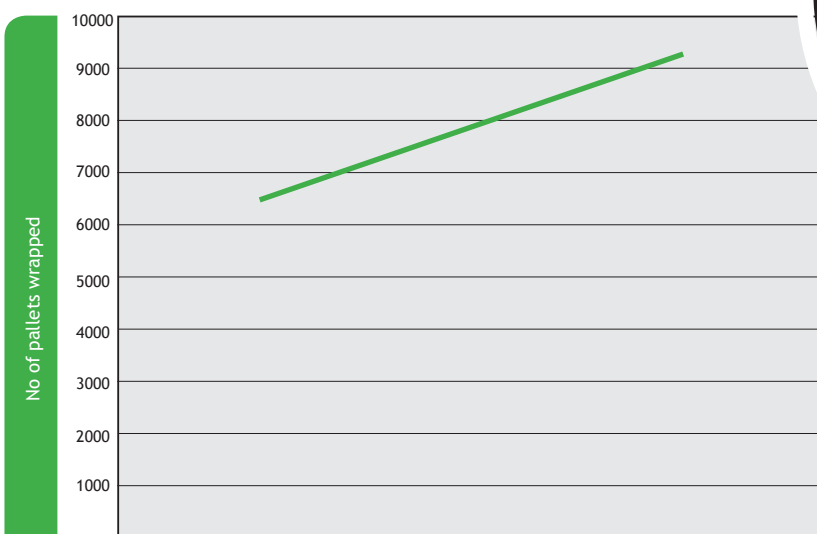
Handreel Comparisons

14 micron versus Eurolite 7 micron

Cost to wrap a pallet



Standard 14 micron v Eurolite 7 micron



Standard 14 micron Eurolite 7 micron

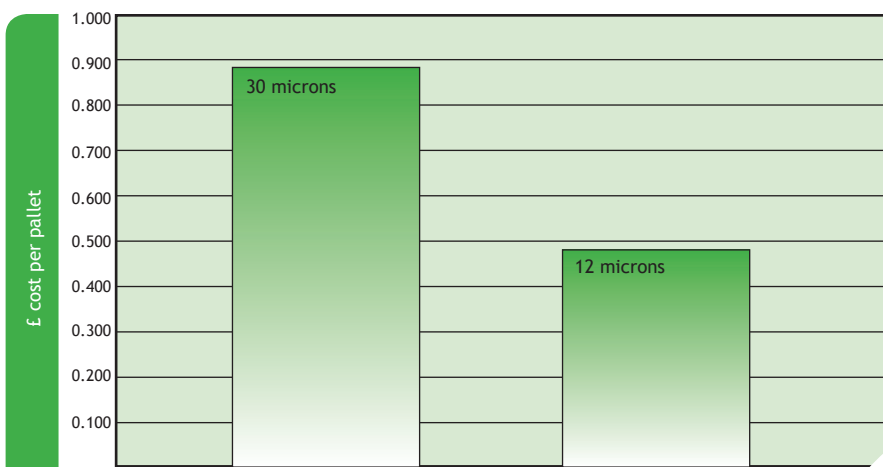
Eurolite 7 micron
204000 pallets annual wrapped
£44,880

Standard 14 micron
204000 pallets annual wrapped
£53,040

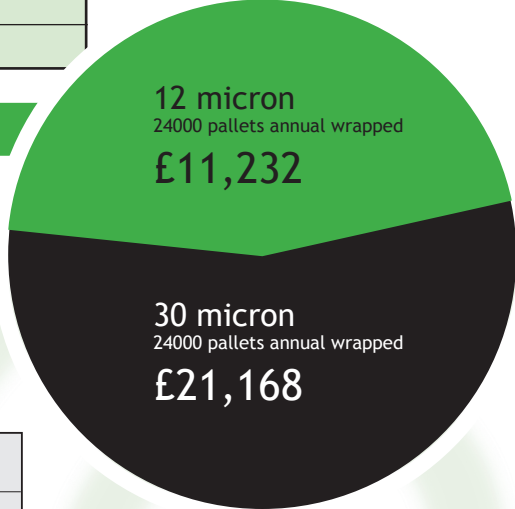
Machine Film Yield Comparisons

PPS 30 micron versus NEW EXS 12 micron

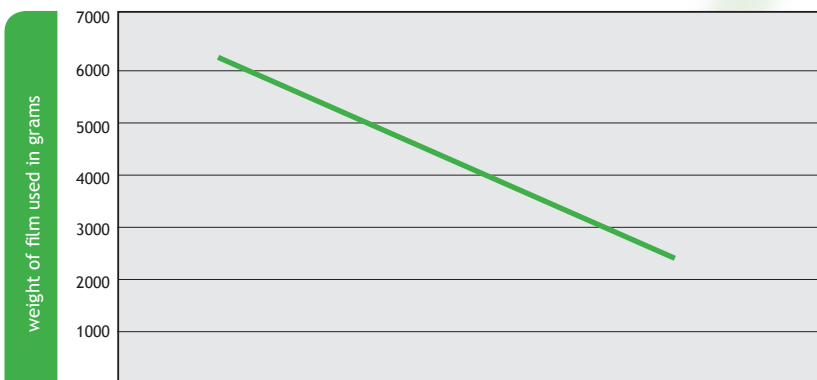
Cost to wrap a pallet



30 microns v 12 microns



Grams to wrap a pallet



30 microns 12 microns

Case Study 1

Company	Retail PLC Company
Scope	New Product Introduction

We were successful in winning a new Contract with this well renowned high street Plc to supply stretch film products into all their distribution warehouses.

This involved simply switching products of the same specification, where they were using machines, but also introducing their whole network to Eurolite for hand wrapping.

There were 8 sites initially selected, all using conventional hand film, and we drew up a plan that incorporated meetings at each site to describe the product and format to their management teams, test the product across a full range of applications and then devise and implement training programs to suit individual needs and to make the film change as effective as possible.

We were given a time scale to roll out over an eight week period, and ensure that their teams were prepared to switch to Eurolite within this time.

Training sessions were formulated, that involved both theoretical and hands on approach, the latter being the most important. Small teams of supervisory staff were involved in order to “train the trainers” to enable them to cascade down through their teams, which we have found to be essential in warehousing operations that gear up and down dependent on season / demand.

The net result is that all sites have now transferred to Eurolite, their staff are trained in best practice use of the film in order to gain maximum benefit, and importantly for the customer, cost savings that were highlighted from the outset of negotiations are very much in evidence.

As a business, we spend a great deal of time working with customers, existing and new, to develop solutions to various issues that they may have, and in the past year this has mainly been cost reduction to reduce the impact of the high raw material costs.

Case Study 2

Company	LARGE Food distribution Group
Scope	Cost Reduction Project

An existing customer spending around £300,000 pa on stretchfilm, supplying Fresh and Frozen food products into the supermarket and multiples environment.

They had been successfully using conventional stretchfilm, ranging from 12 micron to 17 micron, but the Group had the need to reduce cost and volume in its wrapping sector and approached us to assist.

We introduced them to Eurolite and set up a project to trial the product, which involved us visiting three key sites, conducting a site survey, trial of 8 micron pre-stretched film, cost analysis and approval.


These initial trials produced favourable results, not only reducing unit cost / pallet, but also enhancing load stability through training. The project was then rolled out to the twelve remaining sites, where exactly the same procedure was followed to ascertain the suitability of Eurolite in their operations.

The project was a success, and the Group has now adopted Eurolite film as their preferred product. We would expect them to achieve savings of an average of 25% across the Group, although some sites will achieve beyond this where they were using 17 micron films.


The key to the success was that we spent time with the operators and trained them in best practice use of what was a new concept to them, and ensured that they understood the need to apply the film correctly to get the best results, which translated into reduced film used, and thus the cost reductions that were desired.

testimonials

the figures speak for themselves but here's what our customers have to say...



“Im thrilled with coreless,
it does exactly what it says
on the tin!...No Core, No
carton, No waste!...
Thanks Eurofilms for
another great product!”



“Not only is Ewrap
flexible and
versatile, it saves
significant wrap-
ping costs.... Highly
recommended!”

testimonials

“After using coreless for a few weeks, I am officially converted. Not only does it make my job easier im also doing my bit for the environment! ”



Job Title	Industry Type	Quote
Warehouse worker	Food manufacturers	“Eurolite has delivered everything it said it would and more, an excellent product!”
Production Planner	Food/Dairy	“Good range of products, best prices, excellent service, quick delivery, what more could I ask for!”
Warehouse Manager	Toy Company	“I have never done business with a company who has better customer service”
Logistics Manager	Logistics	“Wanted to compliment you on your incredible delivery service-1st Class!”
Head office	Logistics	“Eurolite is a welcomed change. One of the best products we have used, many thanks, I am delighted with the results and cost savings made with Eurolite”
Warehouse Manager	Wood products	“The prices are very competitive and a range of extra options were provided”
Logistics Manager	Logistics	“I want to commend the customer service team for your high level of individual service and attention, thank you for owning the problem and spending time with me.”
Materials initiative team	Food manufacturers	“As indicated to your sales team, we have experienced numerous quality issues from our existing supplier. Eurofilms built up a strong relationship and demonstrated how their varied product offering can meet every need.”
Logistics Manager	Logistics	“Eurolite takes the hard work out of things that should be simple and relatively easy!”

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Book your FREE & QUICK packaging consultation / audit
& complimentary report and financial model now

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